

### *Input*

### *Elaboration*

### *Output*

1. FOCUS the Senses

1. DEFINE the problem

1. Consider POINT of VIEW

2. Systematic SEARCH

2. Search for RELEVANT CUES

2. Project Virtual RELATIONSHIPS

3. Using LABELS

3. COMPARE

3. PERSEVERE – don't give up!

4. Sensing SPACE

4. Working MEMORY

4. "Just a moment...Let me think!"

5. Sensing TIME

5. See CAUSE & EFFECT

5. Give THOUGHTFULLY  
worded answers

6. CONSERVE  
CONSTANCIES

6. Use LOGIC

6. Use PRECISION and  
ACCURACY

7. GATHER precise data

7. VISUALIZE = Abstract Thinking

7. VISUALLY Carry & Copy

8. HOLD 2 things in your mind

8. HYPOTHETICAL THINKING

8. Show SELF-CONTROL

9. TEST the Hypothesis

10. COUNT the details

11. Want to make a PLAN

12. Use CATEGORY labels